FEATURE ARTICLES

2  ‘Exchange’ Logistics—Major General C. W. Hospelhorn
8  Human Factors in Source Selection—Lieutenant Colonel Donald M.
    Keith and Charles A. McCarthy
12  Best Job in ARMCOM—Lieutenant Colonel Earl L. Hain
14  Appraising and Referring Logistics Careerists—ALOG Staff Feature
17  AMARC Study—Army Materiel Acquisition Changing—ALOG Staff Feature
18  MOS 3590—Brigadier General Charles C. Pixley
22  Alaskan Logistics—Major William C. Carlock
27  AMC’s Arctic Testing—ALOG Staff Feature
28  REFORGER Transportation Story—Major Thomas C. Arata, USA, 
    and Captain James T. Murray, USAF
32  DIMES—to Save Dollars—ALOG Staff Feature

DEPARTMENTS

1  Emphasis
38  Digest
42  Research Reports
42  Coming Events
43  Career Programs
45  Recently Published
    New Numbers for Logistics
    Officers (inside back cover)

The mission of ARMY LOGISTICIANS is to pro-
vide timely and authoritative information on 
Army and Defense logistics plans, policies, 
developments to the Active Army, Army National 
Guard, U.S. Army Reserve, civilian employees of 
the Army, and the public. ARMY LOGISTICIANS is published to increase knowledge and 
understanding of logistics and assists in accomplishing the information objectives of the 
Department of the Army.

ARMY LOGISTICIANS is an official depart-
ment of the Army periodical published bi-
monthly at the U.S. Army Logistics Manage-
ment Center, Fort Lee, Virginia, under the 
sponsorship of the Assistant Secretary of the 
Army (Installations and Logistics), the Deputy 
Chief of Staff for Logistics, and the Command-
ing General, U.S. Army Materiel Command. 
Photographs are U.S. Army unless otherwise 
mentioned. Material may be reprinted provided 
credit is given to ARMY LOGISTICIANS and to 
the author. Opinions expressed by contributors do not necessarily reflect the official viewpoint 
of the Department of the Army.

Articles, photographs, illustrations, and items of interest on any function of U.S. Army logis-
tics are invited. Direct communication is au-
thorized to Editor, ARMY LOGISTICIANS, U.S. 
Army Logistics Management Center, Fort Lee, 
Va. 23801.

Use of funds for printing this publication was approved by Headquarters, Department of 
the Army, 1 October 1973.

Active Army units receive distribution under the pinpoint distribution system, as outlined 
in AR 310-2. Completed DA Form 12-5 must be 
mailed directly to CO, AG Publications Center, 
2800 Eastern Boulevard, Baltimore, Md. 21220.

Army National Guard and U.S. Army Reserve 
units must submit requirements through their 
state adjutants general and U.S. Army Reserve 
channels respectively.

Subscriptions to ARMY LOGISTICIANS are 
available through the Superintendent of Docu-
ments, U.S. Government Printing Office, Wash-
ington, D.C. 20402. Annual rates are $5.95 
for mailing to a domestic or APO address and 
$7.45 for mailing to a foreign address. Indi-
vidual copies of the magazine are $1.05 each.
Checks should be made payable to the Super-
intendent of Documents.
NEW NUMBERS FOR LOGISTICS OFFICERS

Having troubles phoning your personnel people lately? Could be due to the recent reorganization of the Officer Personnel Directorate's Logistics Division of the U.S. Army Military Personnel Center. The reorganization has generated many telephone number changes. Officers of the Ordnance/Chemical, Quartermaster, and Transportation Corps may now contact their branches on personnel matters by dialing AUTOYON 222-plus the extensions listed below, or Area Code 202-325-plus the extension number.

**Logistics Division**

- Chief
- Executive Officer
- 7813
- 7817

**Ordnance/Chemical**

- Chief
- Lieutenant through Lieutenant Colonel Assignments and Career Development
- 7816
- 0115, 0116,
- 0117, 0118

**Quartermaster**

- Chief
- Lieutenant through Lieutenant Colonel Assignments and Career Development
- 7813
- 0700, 0701,
- 0702, 0703

**Transportation**

- Chief
- Lieutenant through Lieutenant Colonel Assignments and Career Development
- 7823
- 0207, 0208,
- 0209

**Warrant Officer Assignment Branch**

- Ordnance/Chemical, Quartermaster, and Transportation Corps Assignments
- 0187, 0188,
- 0189

**Personnel Actions Branch**

- Chief
- Gains and Losses Unit
- 9192
- 9444
- Standards Unit (Promotions, Eliminations, and Appeals)
- 9366
- Warrant Officer Unit
- 7822

**Personnel Support Branch**

- Ordnance/Chemical, Quartermaster, Transportation Corps Records
- 7818, 7819,
- 7820

*Army Logistician*  
November-December 1974